



# FLSmidth Service Exchange

## Improving productivity while minimising operating costs

### How can Service Exchange help?

Despite mining and cement companies achieving productivity gains in recent years, the pressure to make further improvements and reduce spending is ever-present.

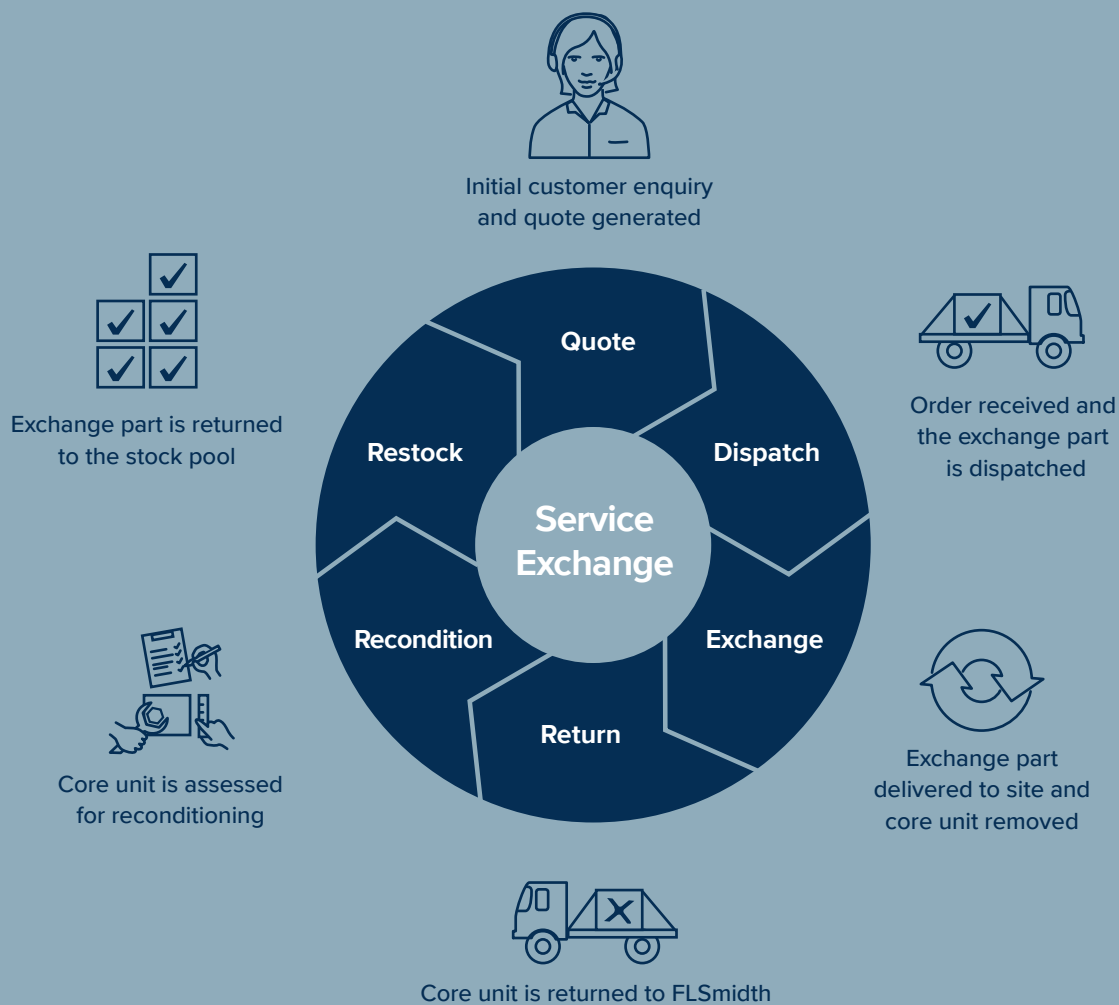
The FLSmidth Service Exchange product line helps mining and cement industries achieve these objectives by offering a range of replacement equipment and parts ready for rapid dispatch. Instead of waiting weeks or potentially months for replacement equipment or components, FLSmidth has select items on hand that can be delivered and installed in a matter of days.

The equipment or component being replaced is returned to FLSmidth as part of the Service Exchange process. The core unit is assessed, then reconditioned by FLSmidth before it's returned to inventory as an exchange part – ready for the next transaction.

### Service Exchange equipment range

Exchange parts available in the Service Exchange product line include:

- Vibrating screen exciter gearboxes
- Fine-coal and coarse-coal centrifuges
- Screenbowl centrifuge rotating assemblies and gearboxes
- Stockpile dischargers and coal valves
- Pumps and valves



## The benefits

**Reduced lead times:** Service Exchange has already allowed plants to reduce asset replacement times from months and weeks, to just days.

**Reliability assured:** FLSmith guarantee the quality and performance of all assets delivered as part of the Service Exchange.

**Cost effective:** Service Exchange is competitively priced and delivers extra value by minimising plant downtime and improving plant availability.

**Reduced inventory levels:** there's no need for plants to hold equipment, components and parts in stock, saving time, space and money.

**Access to original equipment manufacturer expertise:** plants continue to have access to FLSmith's expert team of engineers and designers and can feel confident the equipment or component they receive will perform as new.

**Sustainable approach:** Service Exchange significantly reduces the demand on new manufacture and supports mineral processing plants in their efforts to affirm their commitment to the environment and reach sustainability targets.

**Informed design:** Service Exchange provides FLSmith with the insight to improve the design and service life of the equipment and associated componentry.

## The Service Exchange promise

- Reconditioned product
- Standardised offering
- Rapid delivery
- Quality and reliability
- Simplified transaction
- Local execution

FLSmith Service Exchange: supporting mineral processing and cement plants to elevate their performance.

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